# LYNN PHELPS PUBLICATION PORTFOLIO



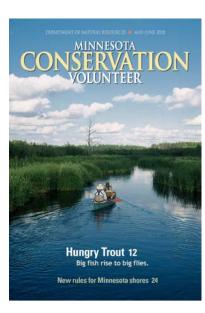
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MINNESOTA CONSERVATION VOLUNTEER MAGAZINE:

BACKERDUND: The Minnesota Conservation Volunteer (MCV) was first published by the Department of Conservation (now the Department of Natural Resources) in 1940. MCV provides invaluable expertise and support in the form of content prepared or reviewed by department scientists and other experts. It is an established magazine with a passionate reader base. It's circulation is 120,000 with a pass through rate of over one-half million and the funding string is all donor based.

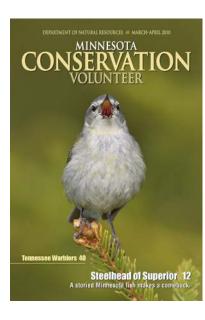
**DBJECTIVE:** Improve art direction, design dynamics, and increase circulation and funding string.

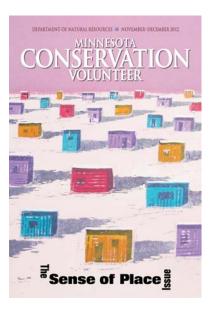
**SOLUTION:** To do this, I successfully created and executed a design vision that addressed the MCV audience. This redirection brought forth an engaging vitality through the use of design, color, commissioned photography and illustration. Since I have been with MCV, circulation has increased 5 to 7 percent per year.



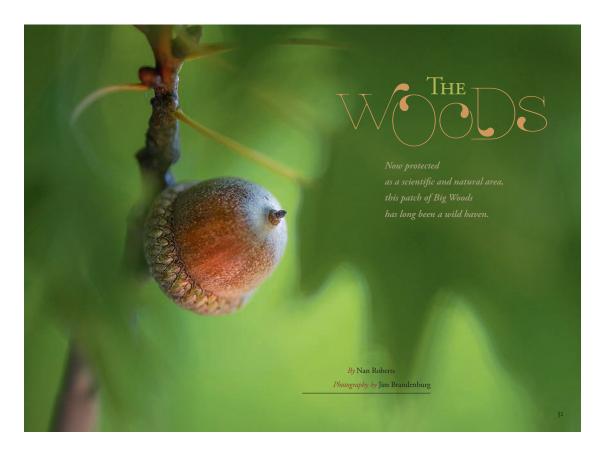


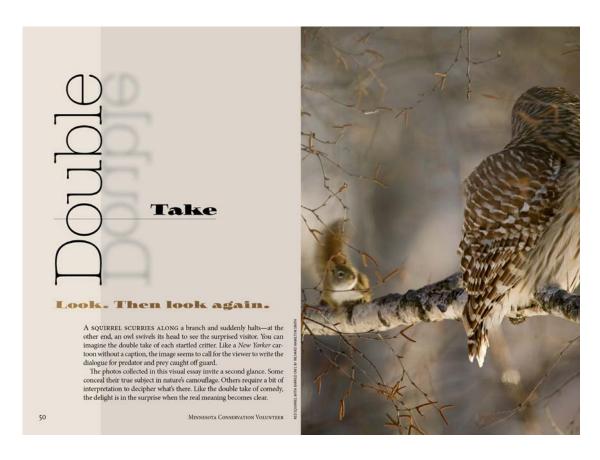
MCV covers





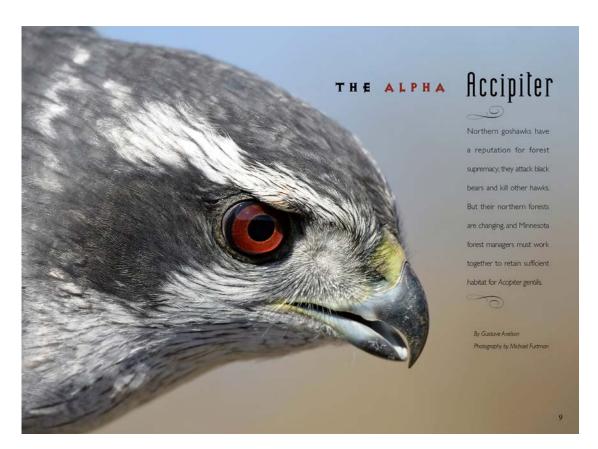


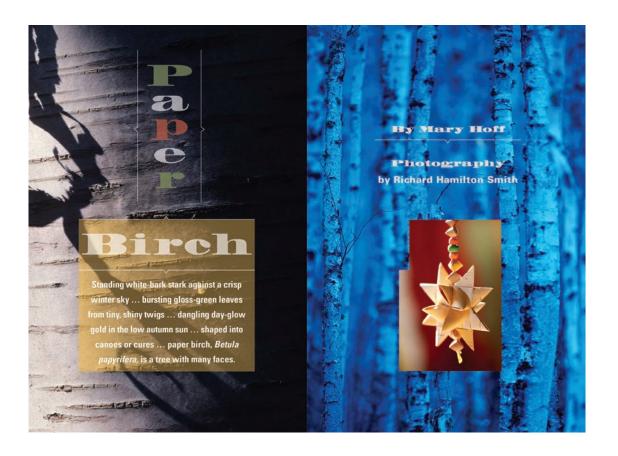


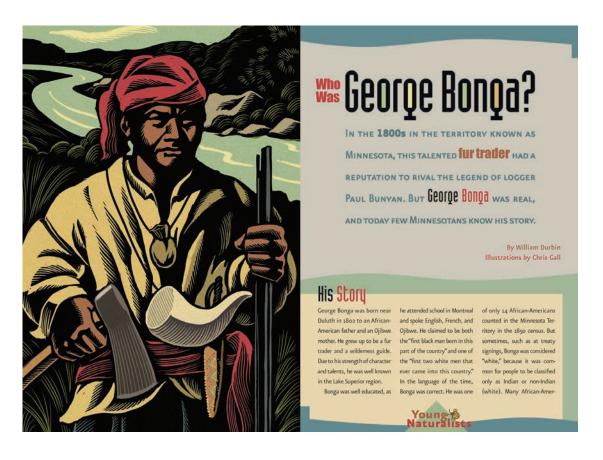














new place to solve problems on Diggrocks.

By Ryan Rodgers

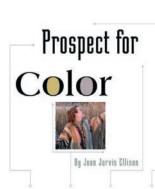
On a Warm afternoon at the end—there attracted large-scale quarrying. On a Warm Afternoon at the end of summer, I follow a trail into a forest along the Kettle River near Sandstone. The leaves of birches and maples are so dense I don't know I'm approaching the edge of the river gorge until the trail drops into a gully of coffee-colored boulders. This Precambrian sandstone and into the rest of Banning State Park.
In the 19th century, the sandstone as his handholds.

was exposed at the end of the last ice age by an earth-scouring deluge fueled tight yellow climbing shoes and braced by melting glaciers. This sandstone for-mation extends across the Kettle River a small cloth bag of powdered chalk

Climber Nicholas Oklobzija defies gravity as he works his way up an overhang along the Kettle River on property that recently became part of Banning State Park.







Like hunting and gathering wild foods, this outdoor pursuit promises tangible rewards.

Here's practical advice on how to get started.

 $\rm I$  walk the wild prospecting for color. I search for the gold of goldenrod flowers, the red of sumac, the purple of

grapes, and the brown of walnut husks.

What is that plant? What has it been used for? Can you eat it?

Can I use it to change the color of something? I search for plants that I can use in my work as a fiber artist. Color is my passion.
I spin and knit and make felt. I use wool grown from my own sheep, colored with dyes I find on the land. The woods and fields are an endless source of plants that can be used for natural dyes. Discovering the colors inside a plant is a fascinating exer-cise in plant identification, dye chemistry, patience, and luck. You don't need many tools to be a color prospector. From











## Goose Breast With Hazelnut Sauce (1979)

1 cup glacé de viande (see recipe below) 14 cup hazelnus, toasied and chapped 1½ terapon see salt 1½ terapon black pepper, freshly ground (preferably Tellicherry)

1 cup red wine
10 block peppecorns, 2 thyme sprigs, 1 bay leaf, 1 peeled shallot,
2 garlac downs, placed together in bouquet garni [mesh bag]
1 gallon game-bird stock





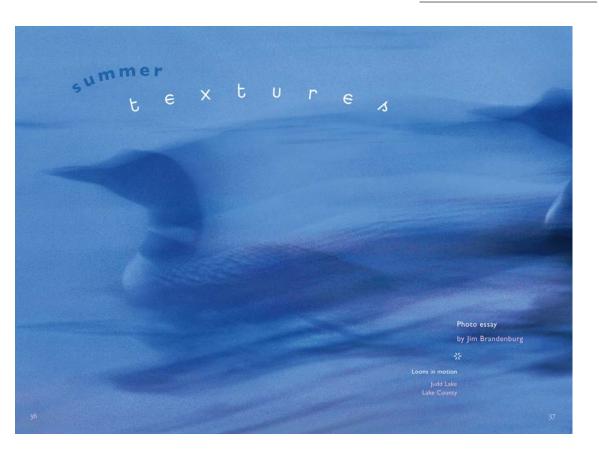


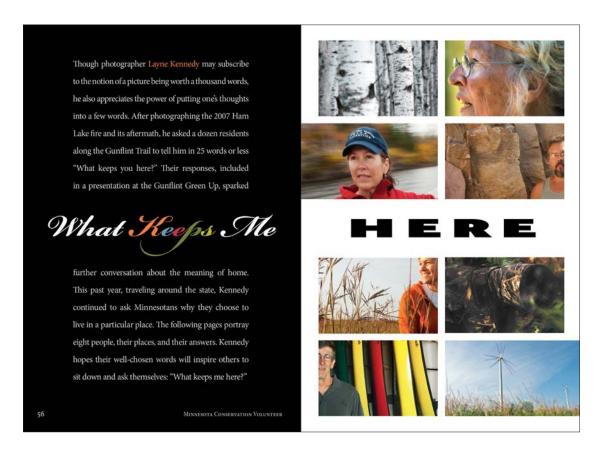
Wild Rice Orgotto With Morels, Ramps, and Hazelnuts (news 8)
2 caps cooked wild rice
1 cap cooked orze
1/2 caps to be the second orze
1/2 caps prompt or leeks, white part only, sliced
1 houpoon minced gailt
1/2 pound apparing, trimmed, cut in 15-inch sections
2 body greenting corres, diced
2 body greenting corres, diced
3 crips fresh hymmon,
2 spring fresh hymmon,
4/2 cap combined fresh rosemory, flyme, and parsley,
1/4 cap combined fresh rosemory, flyme, and parsley,
1/4 caps









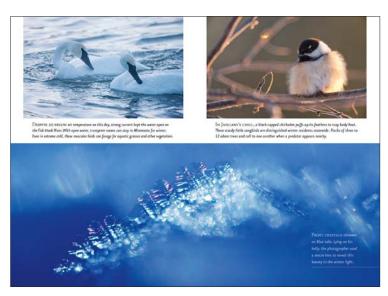






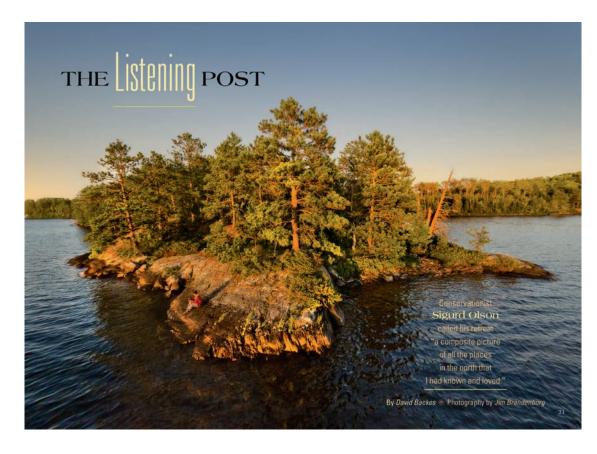




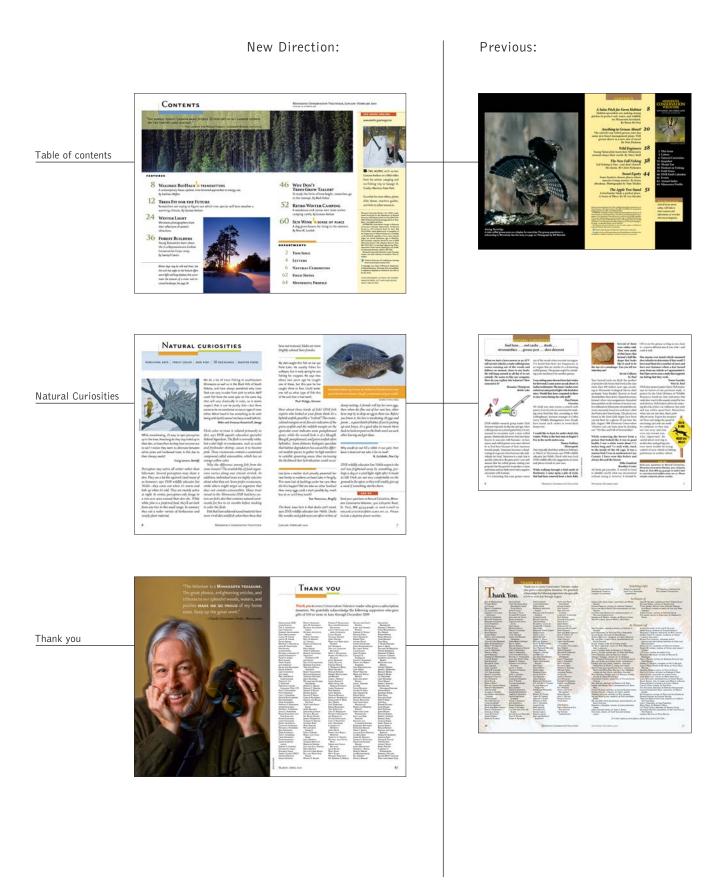




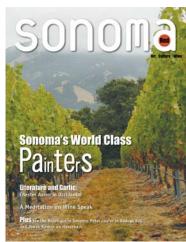
FEATURE SPREADS MCV DEPARTMENT REDESIGN







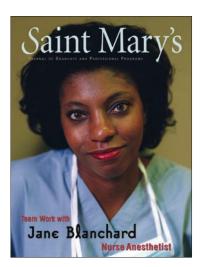








Sanoma Red start-up magazine

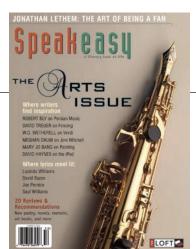






Saint Mary's graduate alumni start-up magazine

# New Direction:



### Previous:



Feature spread







Speakeasy cover





### MSP COMMUNICATIONS:

BACKGROUND: MSP Communications has been the leader in regional and city magazines since the 1980s. Over the years, they have expanded in other areas such as a city business magazine, trade magazines and custom publications. From this growth, a need developed to hire a creative director who would steer the creative management of the magazine titles, oversee the staff and developing web site. To that point, I was hired to do the following:

**DBJECTIVE:** Steer and present the visual aspect of new business development, improve the visual dynamics of MSP's existing 18 magazine titles and further develop the abilities of its 11 art directors.

**SOLUTION:** To do this, I initiated a hands-on approach to mentor the existing art directors in design dynamics and introduced them to nationally recognized photographers and illustrators. I also steered the direction of new business prototypes. An example is LiveMusic magazine which in its first year increased Minnesota Orchestra season ticket sales by 122%. LiveMusic was also the recipient of a silver medal at the Ozzies for Best New Magazine overall design.

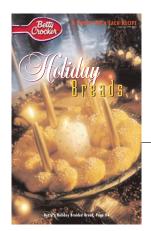


Live Music feature spread

Live Music cover



GENERAL MILLS: New Business prototypes

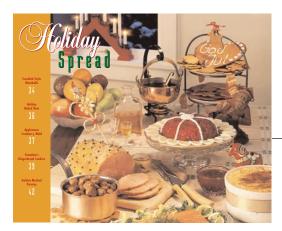


Betty Crocker cover

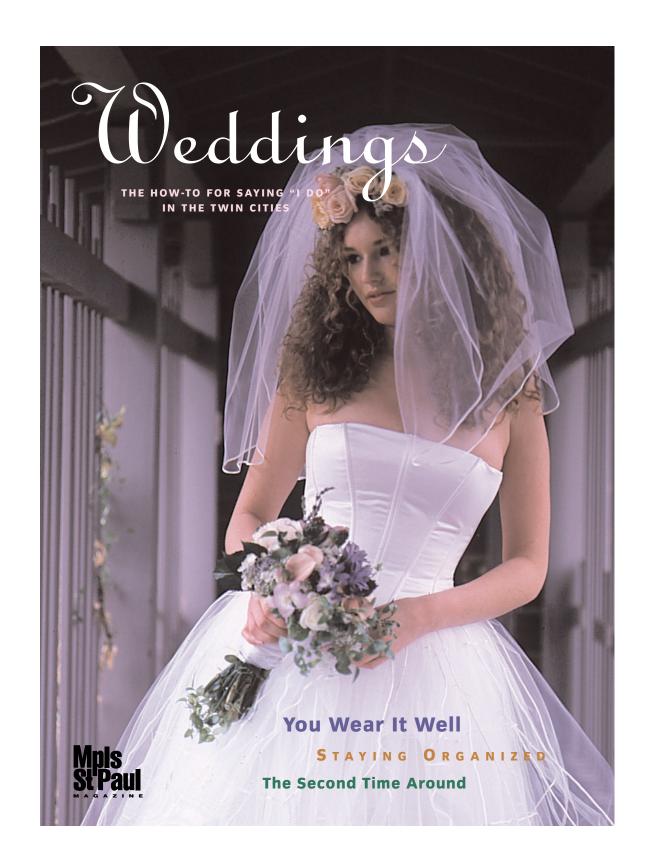




Recipe feature



Overview feature











Cover directions









Feature

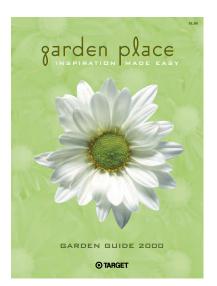


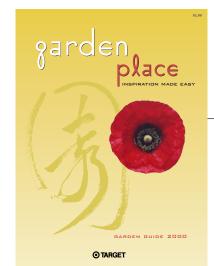
Must Haves department



Finishing Touches back page

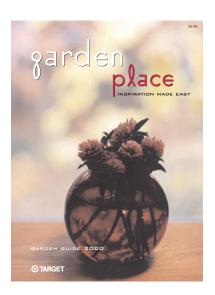
### TARGET: New Business prototypes

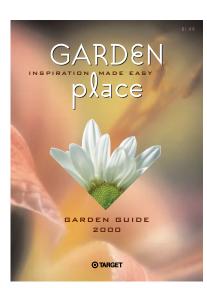




Cover directions









Feature spread





#### UTNE READER MAGAZINE:

BACKERDUND: The Utne Reader was founded in the 1970s and became known as the "alternative readers digest." It gained significant momentum during this era, was single-title published and experienced a niche success. In the 1980s, it started to decline and was redesigned. The redesign missed the demographic target and the magazine suffered further. At this point, Hugh Delehanty, a nationally-known editor, was hired. Hugh, in turn, hired me.

**DBJECTIVE:** Bring a dying magazine back to life.

**SOLUTION:** To do this, I successfully created and executed a design vision that addressed the Utne Reader demographic audience. This redesign brought forth an engaging vitality through the use of design, color, commissioned illustration and photography. During my two years with the Utne Reader, sell-through rose 11%, insert card reply rose 34%, conversions rose 13%, and newsstand sales rose 13%.



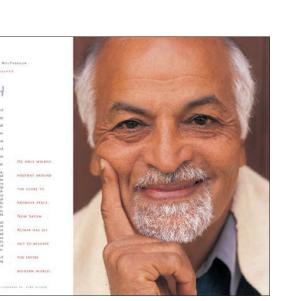


Resurgence

Utne Reader covers







Feature spreads



### STAR TRIBUNE:

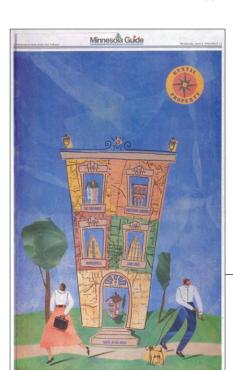
**BACKERDUND:** The Star Tribune is a nationally recognized newspaper with a Sunday circulation of 800,000. It has been in existence since the early 1900s and has served the upper midwest region with quality reporting and lifestyle publications. It has also been successful in marketing special sections and publications that include a wide range of topics such as home, education, travel and fashion. With the increase of these special publications, there was a need to improve their quality.

**PRINT DBJECTIVE:** Improve the quality of special sections and publications so they would attract more revenue and retain existing customers.

PRINT SOLUTION: To do this, I successfully created and executed a redesign for the Minnesota Guide that established a strong visual identity for its eight years of existence. I also developed the visual aspects of other special publications such as Great Vacations and a fashion special section titled Shots.

**INTERNET DBJECTIVE:** Develop a comprehensive Internet visual direction that would service internal and external clients.

**INTERNET SOLUTION:** Our strategy was to create and maintain a range of service from simple marketing screens to in depth sites. To achieve this, I established a design direction and hired a small staff of designers to support the visual presentation experience.



Internet marketing screens

Minnesota Guide to Rental Property

